

**DEPARTMENT OF AGRIC ECONOMICS AND RURAL SOCIOLOGY
FACULTY OF AGRICULTURE, AHMADU BELLO UNIVERSITY - ZARIA**

Ph. D RESEARCH QUESTIONNAIRE (TANNERS) MO1

A. PERSONAL INFORMATION AND PRODUCTION DETAILS

1. Name of tannery.....
2. Location of the tannery.....
3. Local Government Area.....
4. Is your tannery registered with government? (Yes) (No)
5. If yes, when was it registered?
6. Years of experience in hide and skins processing.....
7. What are the major types of leather processed by your firm?
.....
.....
.....
8. Are you a member of any registered tanners' association(s)?
(Yes) (No)
9. If yes, how many registered associations do you
belong?.....
10. What are the names of the association?.....
.....
.....
11. What are the main activities of the association?.....
.....
.....
12. If your response to 8 is no, give reasons for not belonging to any
tanners'
associations?.....
.....
.....

A. PROCESSING INFORMATION

13. Provide information on quantity of hide,, sources, and average cost of
hide and skins in the last five years

a. Hide

Year	Major source of hide	Average cost of hide (lowest and peak periods)			
		Lowest	Quantity purchased (specify unit)	Peak	Quantity purchased (specify unit)
2007					
2008					
2009					
2010					
2011					

b. Skin

Year	Major source of hide	Average cost of skins (lowest and peak periods)			
		Lowest	Quantity purchased (specify unit)	Peak	Quantity purchased (specify unit)
2007					
2008					
2009					
2010					
2011					

14. Please list the inputs used, quantity and costs in processing hides and skins within the last 12 months

Input	Quantity used and cost	
	Quantity used (specify unit)	Total cost (N)
<u>Hide</u>		

<u>Skin</u>	Quantity used and cost	
	Quantity used (specify unit)	Quantity used (specify unit)

15. Please list the equipments you use in hide and skins processing

Hides	Number in use	Years of purchase	Purchase cost	Source	Expected lifespan
Name of Equipments					
1.					
2.					
3.					
4.					
5.					
Skins					
1.					
2.					
3.					
4.					
5.					

16. What are your main source of capital for hide and skins processing?

0 = borrowed 1 = partnership 2 = own capital

17. Please fill in the table below if your response to question 11 above is borrowed

Hide	Amount (N)	Interest	For how long	Source of loan
Purpose				
Purchase of hide/skins				
Purchase of equipments				
Purchase of raw materials				

Pay labourers				
Others				
Skin	Amount (N)	Interest	For how long	Source of loan
Purchase of hide/skins				
Purchase of equipments				
Purchase of raw materials				
Pay labourers				
Others				

18. Please provide answers to the table below on quantity of processed hide and skins and their average prices

a. Hide

Year	Quantity of processed hide(Unit)	Average price at peak period	Average price at off-peak period
2007			
2008			
2009			
2010			
2011			

b. Skin

Year	Quantity of processed skins (Unit)	Average price at peak period	Average price at off-peak period
2007			
2008			
2009			
2010			
2011			

C. MARKETING AND DISTRIBUTION

19. Where do you normally sell your leather?.....

20. To whom do you sell your leather?

- a. Wholesalers (%.....) b. Retailers (%.....)
b. Middlemen (%.....) d. Rural assemblers (%.....)

- e. Consumers (%.....) f. Others ecify).....(%.....)
21. In what unit do you sell your leather? (Specify as follows), 1 = bags
2 = cartones, 3 = others (specify).....
22. How often do you sell? 1 = daily, 2 = weekly, 3 = monthly, Others
specify.....
23. Do you have agents selling the leather for you? (Yes) (No)
24. If yes, how much commission do you pay in Naira per unit? (state the
unit).....
25. How do you contact your buyers?.....
26. By what means do you transport your leather to market?.....
27. How much do you pay to carry a unit (specify the unit) of your leather
to market(s)?.....
28. What are the problems/challenges encountered in transporting your
leather?.....
29. Do you store your leather after processing? (Yes) (No)
30. If yes, what facilities do you use in the storage?.....
31. What is the cost of storage of your hide/skin per month/
year?.....
32. How long do you store your hides/skins before taking to
market?.....
33. What are the problems/challenges you encounter in the course of
storage of your leather?

34. Do you actually seek for market information? (Yes) (No)
35. If yes, what type of market information do you get? (a) price information
(b) demand for the product (c) Available markets for the sales of the products (d) others specify.....
.....
.....
36. Please provide the following on processed hide and skin (leather) marketing in the last 5 years

	Number sold (Unit)	Unit price	
Processed hide		Lowest	Peak
2007			
2008			
2009			
2010			
2011			
Processed skins			
2007			
2008			
2009			
2010			
2011			

37. To whom do you normally sell your leather (Use the table below)

Category of buyer	*Frequency of patronage (see code)	% of total product purchased	Problem(s) encounter in dealing with buyers
Leather industry (specify)			
Export (specify country)			
Rural assemblers			
Middlemen			
Wholesalers			
Retailers			
Consumers			

*Frequency: 1 =daily, 2 = weekly, 3 =monthly, 4 = quarterly, 5 = bi-annually, 6 = annually, 7 = others (specify).....

38. What general problems do you encounter in hide and skins processing and marketing?

Problems	Coping strategy (if any)

39. Suggest possible ways of solving the problems.....

40. What quantity/number of skins do you sell per day/week?.....

41. Do you have any other by product of hides and skins you sell? (Yes) (No)

42. If yes, how much money do you make from it per day/week?.....

43. Have you received any training/extension advice on hide/skin processing in the last 12 months 1 = yes 2 = No

44. If your response is yes to 43 indicate the type of training and organization involved,

Type of training/Extension advice	Who organized the training

Thank you.